Richard M. Rossow

Senior Adviser and Chair on India and Emerging Asia Economics Image

Richard Rossow is a senior adviser and holds the Chair on India and Emerging Asia Economics at the Center for Strategic and International Studies (CSIS). In this role, he helps frame and shape policies to promote greater business and economic engagement between the two countries, with a unique focus on tracking and engaging Indian states. He has been working on U.S.-India relations for over 25 years. He joined CSIS in 2014 after a long career in a range of private sector roles focused on India. Prior to CSIS, he served as director for South Asia at McLarty Associates, leading the firm's work for clients in India and the neighboring region, and he retains his affiliation with the firm. From 2008 to 2012, Mr. Rossow was with New York Life Insurance company, most recently as head of international governmental affairs, where he developed strategic plans for the company's public policy and global mergers and acquisitions work and helped manage the firm's policy issues in India. From 1998 to 2008, Mr. Rossow served as deputy director of the U.S.-India Business Council (USIBC), the world's leading advocacy group on behalf of strengthening economic ties between the United States and India. While at USIBC, he managed the council's policy groups in the energy, information technology, insurance, media and entertainment, and telecommunications sectors. Mr. Rossow received his BA from Grand Valley State University in Michigan.